

The U.S. and California Is The Recovery Here at Last?

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State of the County
January 20, 2010

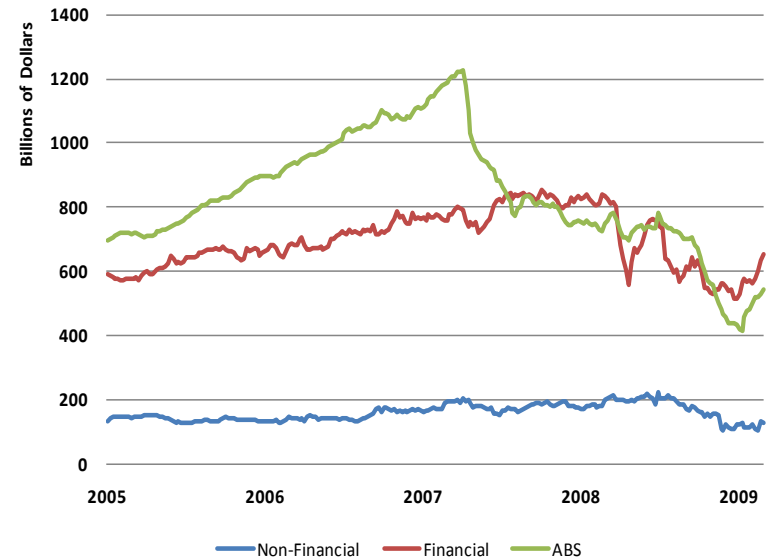
SEPTEMBER 2008

In September 2008 Financial Markets Stopped Functioning

Baa Spread Over 10 Year Treasuries (daily, basis points)

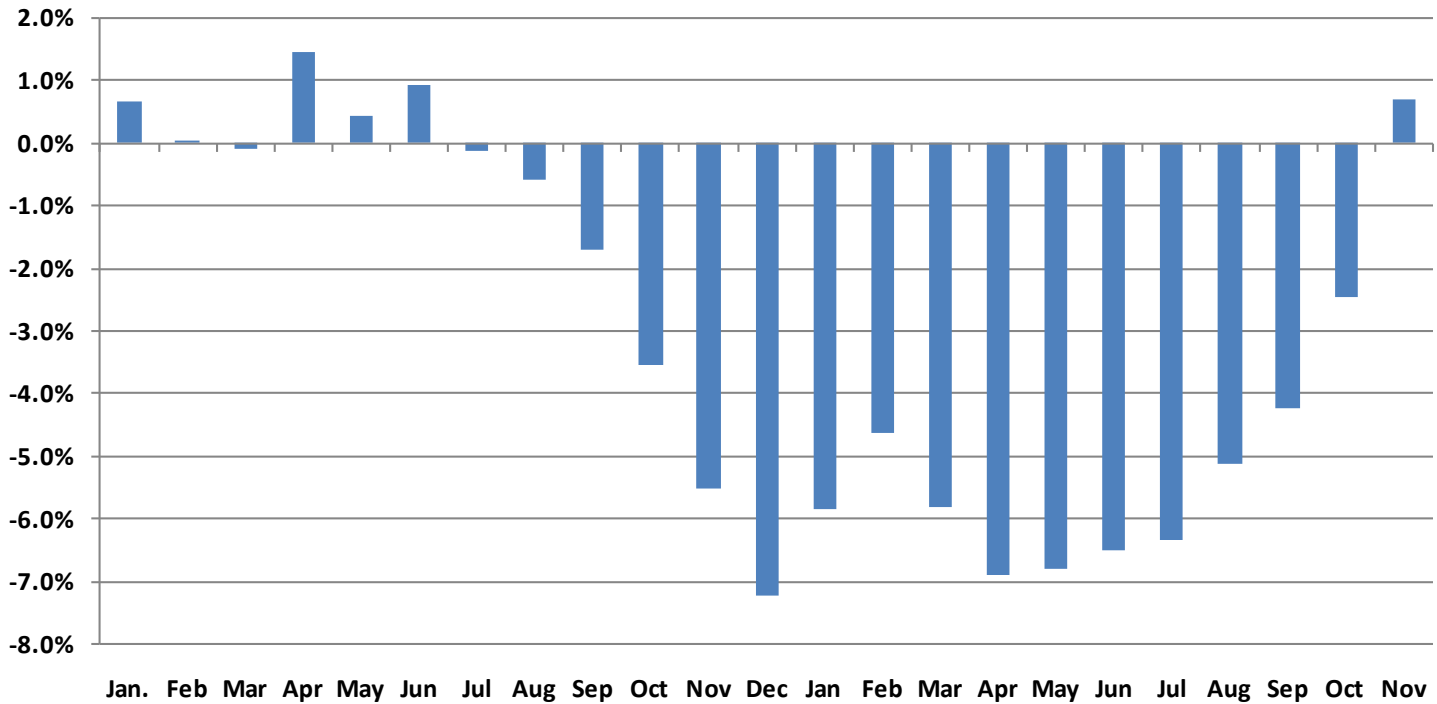


Commercial Paper Outstanding



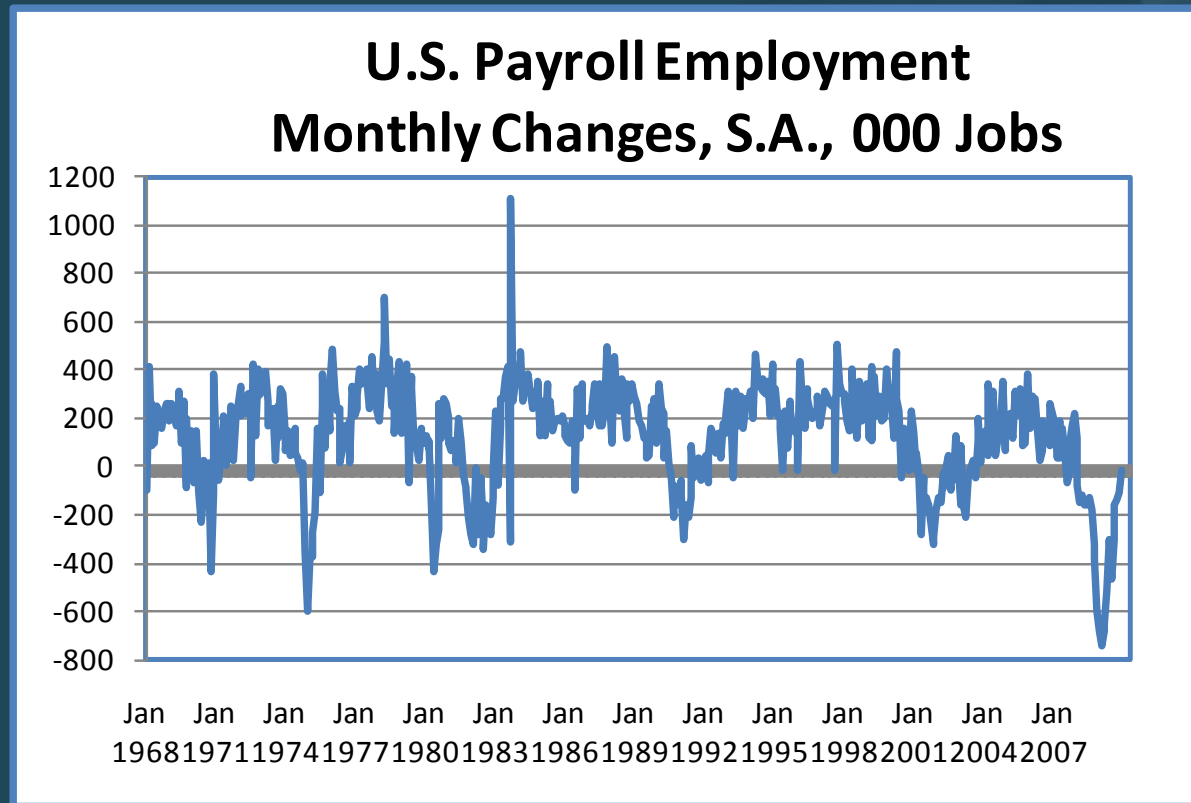
And Consumers Stopped Spending

Real Retail Sales and Food Service Less Autos
YoY % Change 2008, 2009



Leading to a collapse of consumption and investment

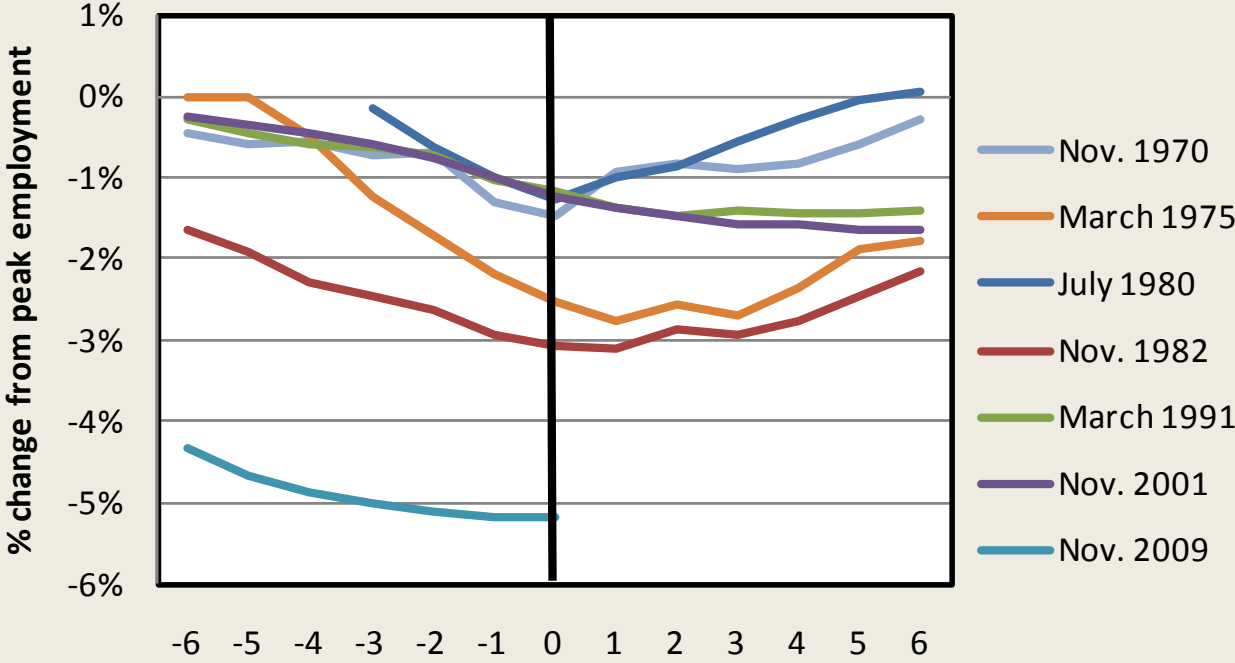
Unemployment Rises Sharply
6.1% in September '08 to 10.2% in October '09



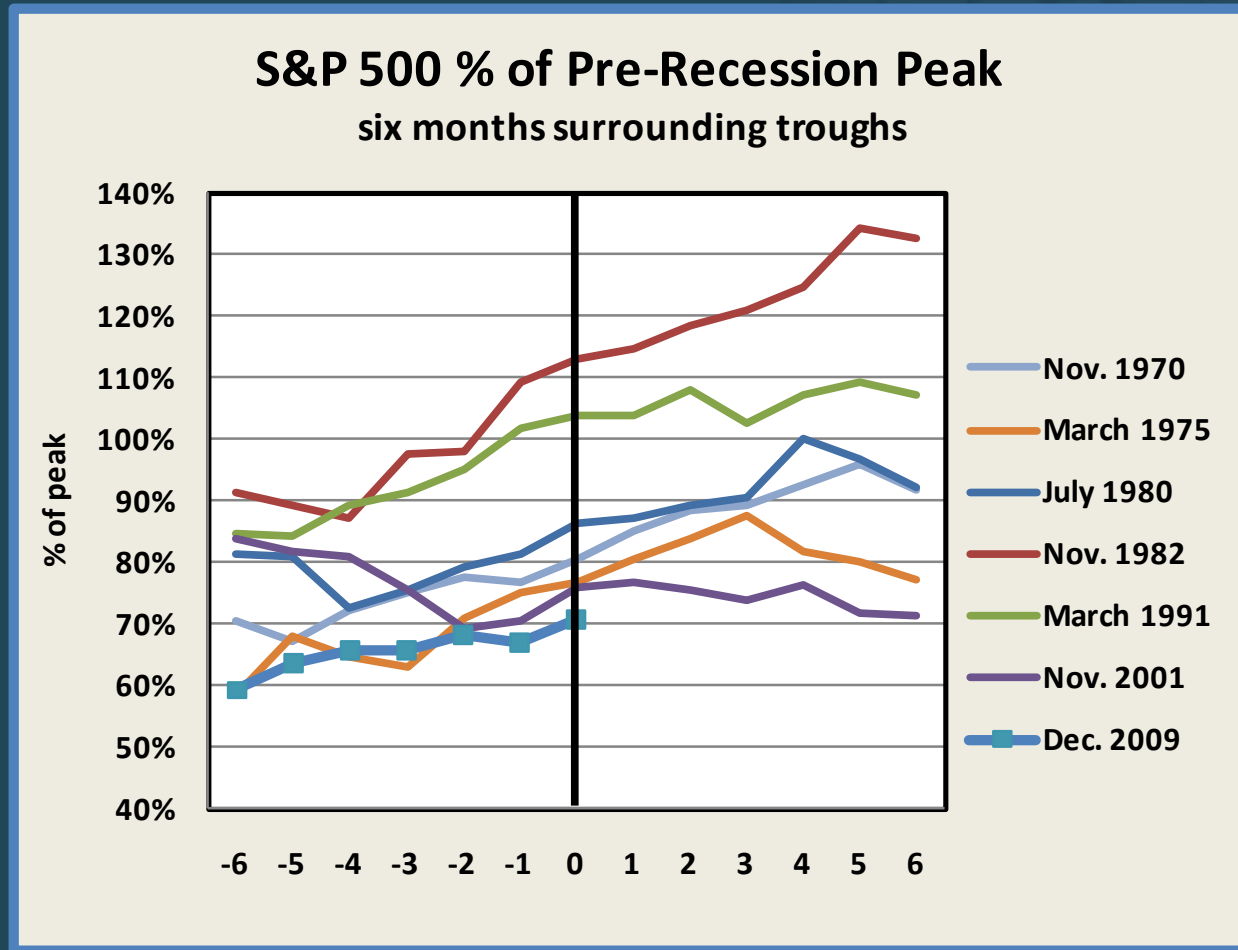
WHAT DOES THE END OF A RECESSION LOOK LIKE?

Payroll Job Losses Do Not End Before The Recession

Cumulative Recession Payroll Job Loss six months surrounding troughs (%)

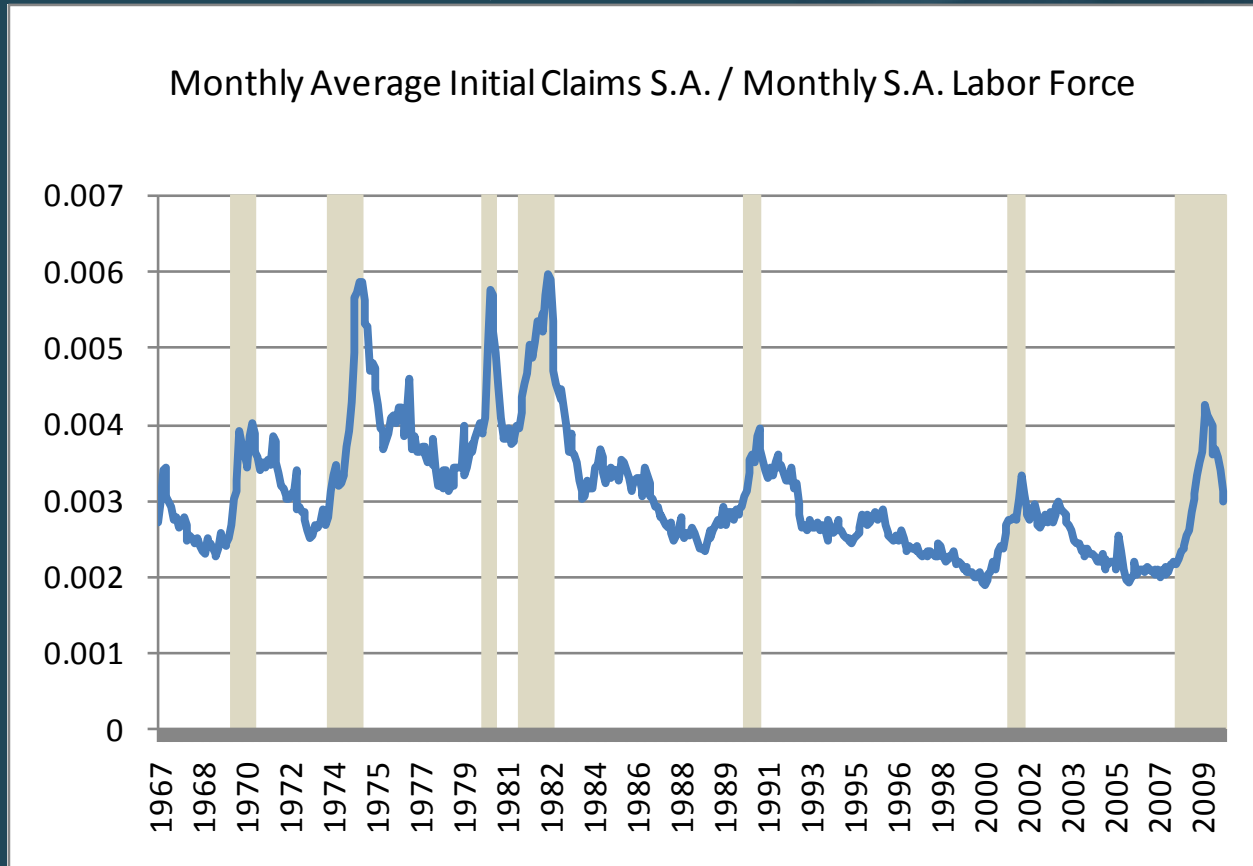


The Stock Market Bottoms Out 5-6 Months Before the End



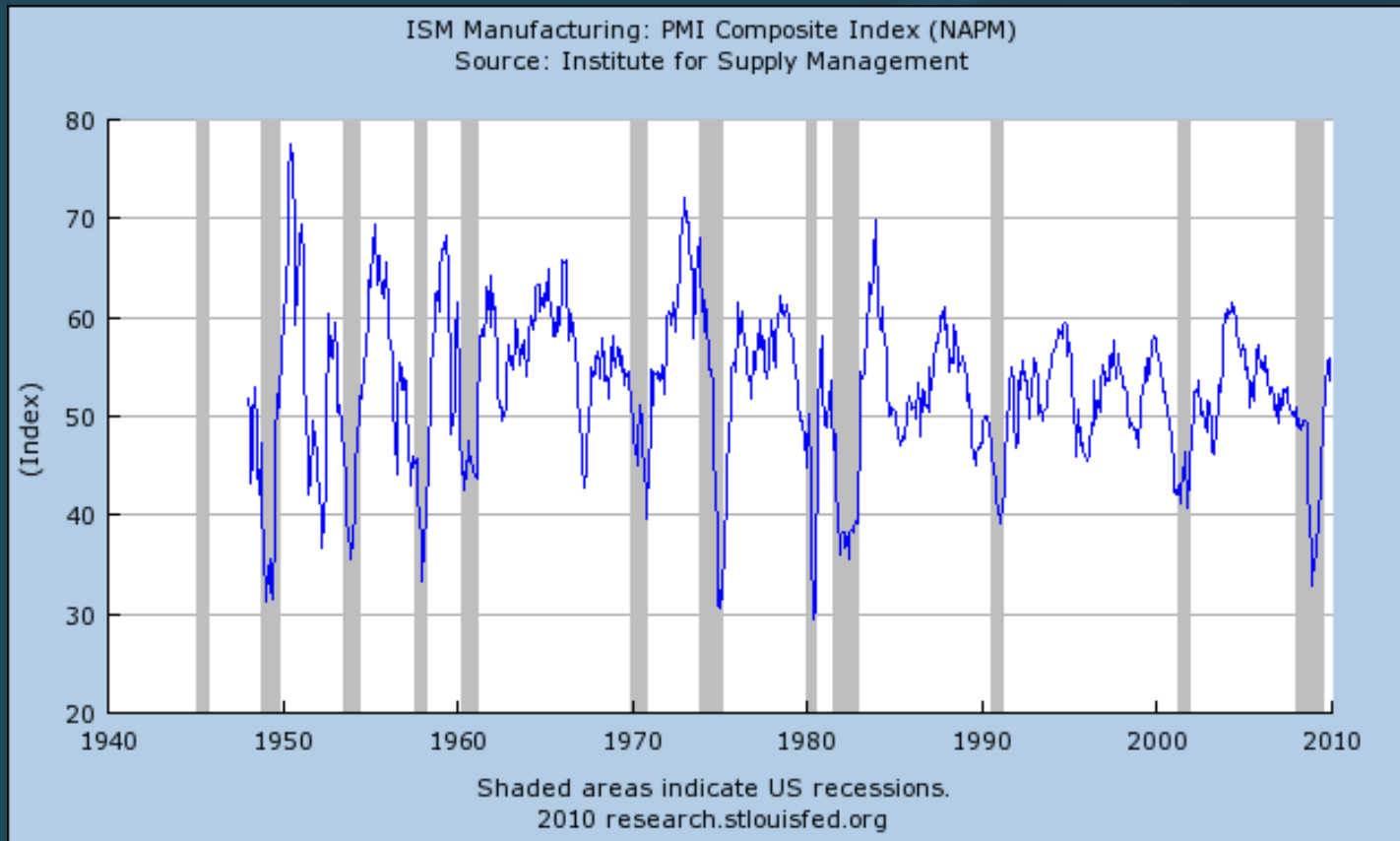
The Recession Ends

2-3 Months After Peak Initial Claims for Unemployment
Claims Peaked in March



The Recession Ends

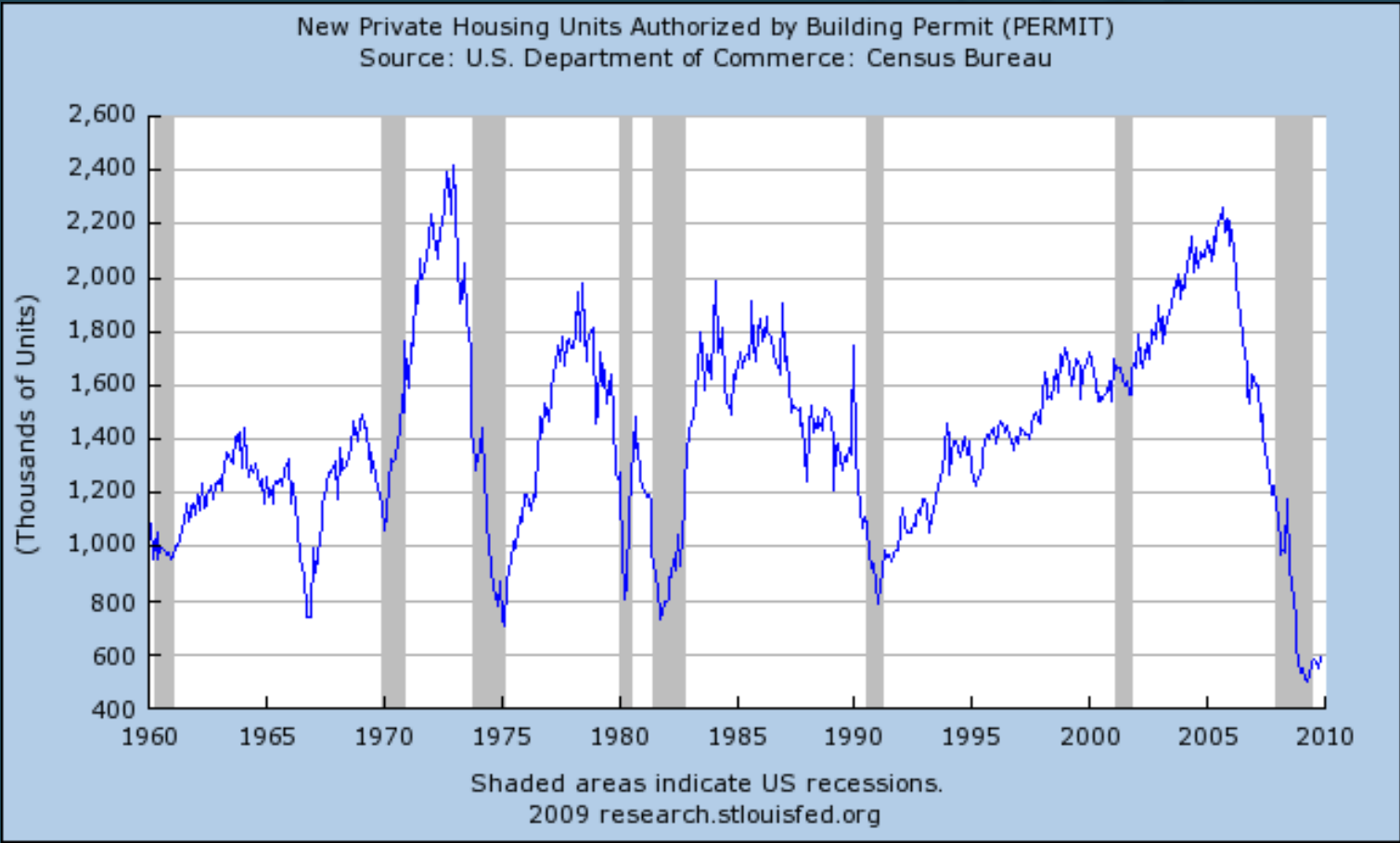
Soon After the Trough in Manufacturing Activity
ISM Manufacturing Index Hit 50 in August



The Recession Ends

Several Months After the Trough of Building Permits

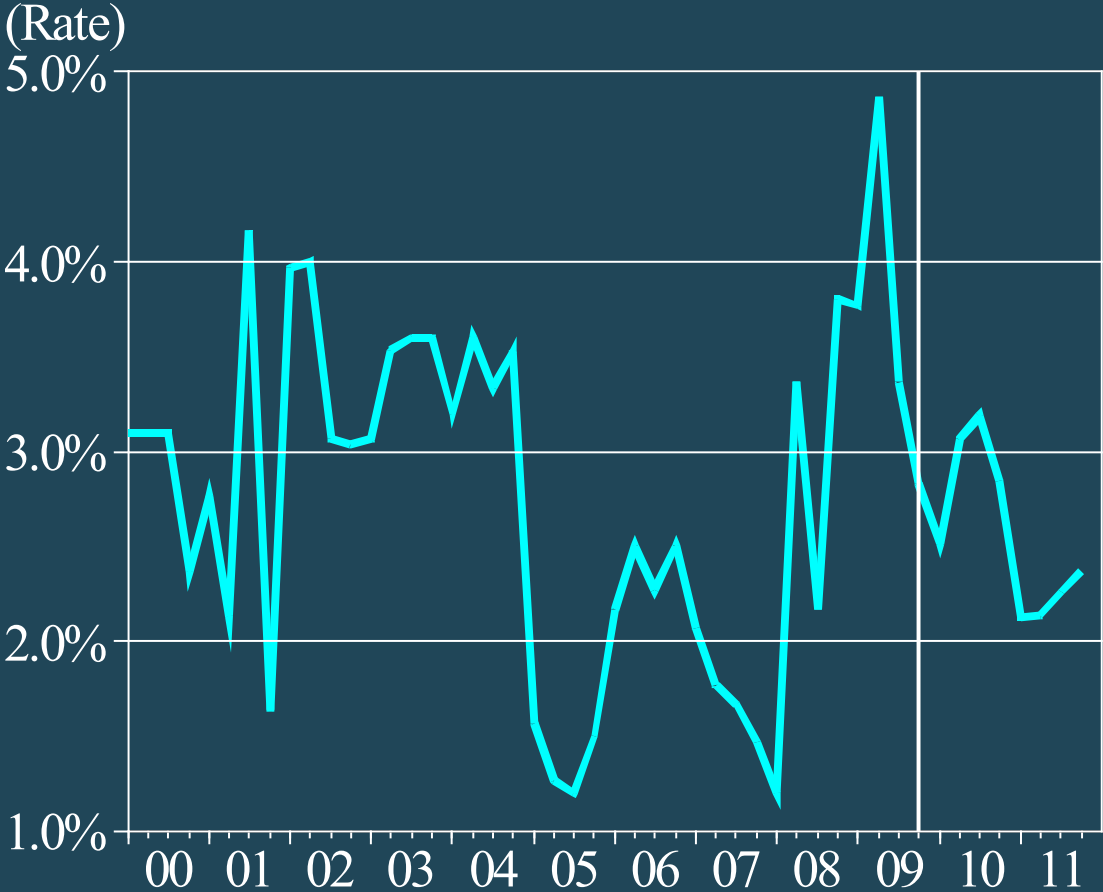
Building Permits Established a New Low in April



THE FORECAST

Savings Rate Gradually Rises

Saving Rate, 2000 – 2011F, Quarterly Data



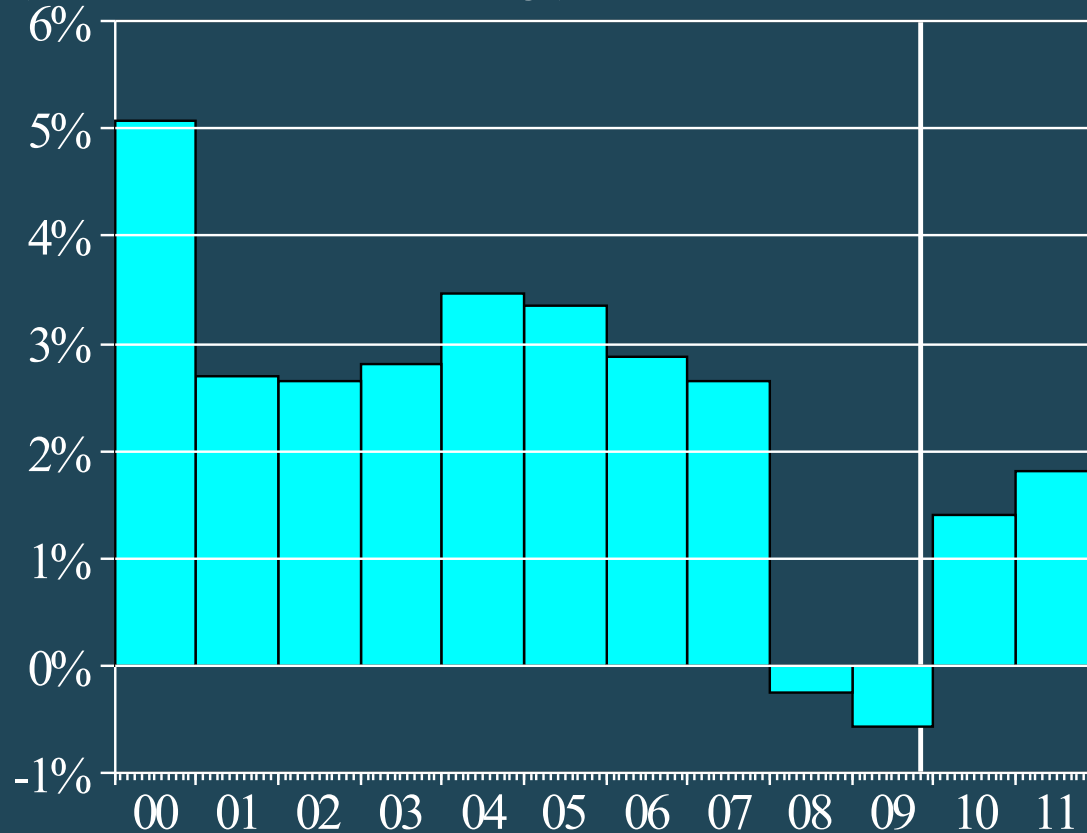
UCLA Anderson School of Management

Sources: Dept. of Commerce and UCLA Anderson Forecast

Consumption Growth Modest

Real Consumption Growth, 2000-2011F

(Annual Data, Percent Change)

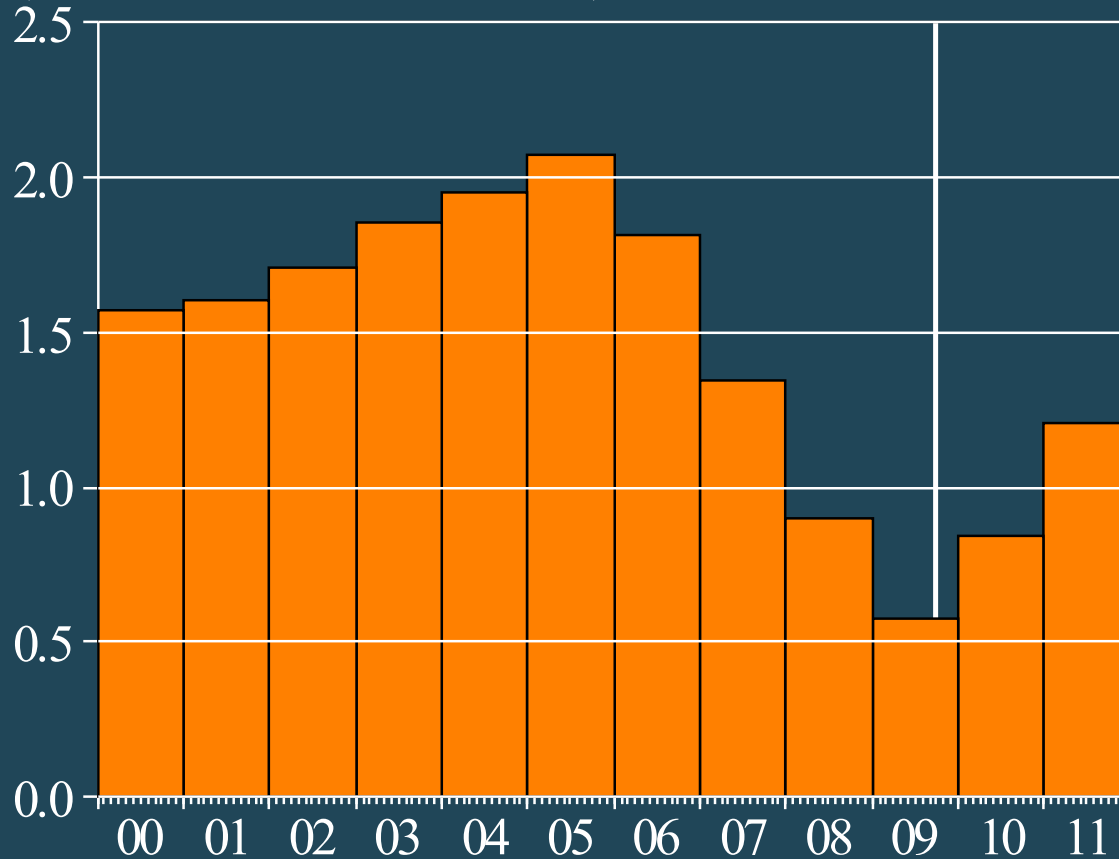


Sources: Dept. of Commerce and UCLA Anderson Forecast

Housing Starts Rebound off Lows

Housing Starts, 2000-2011F

(Annual Data, Millions of Units)



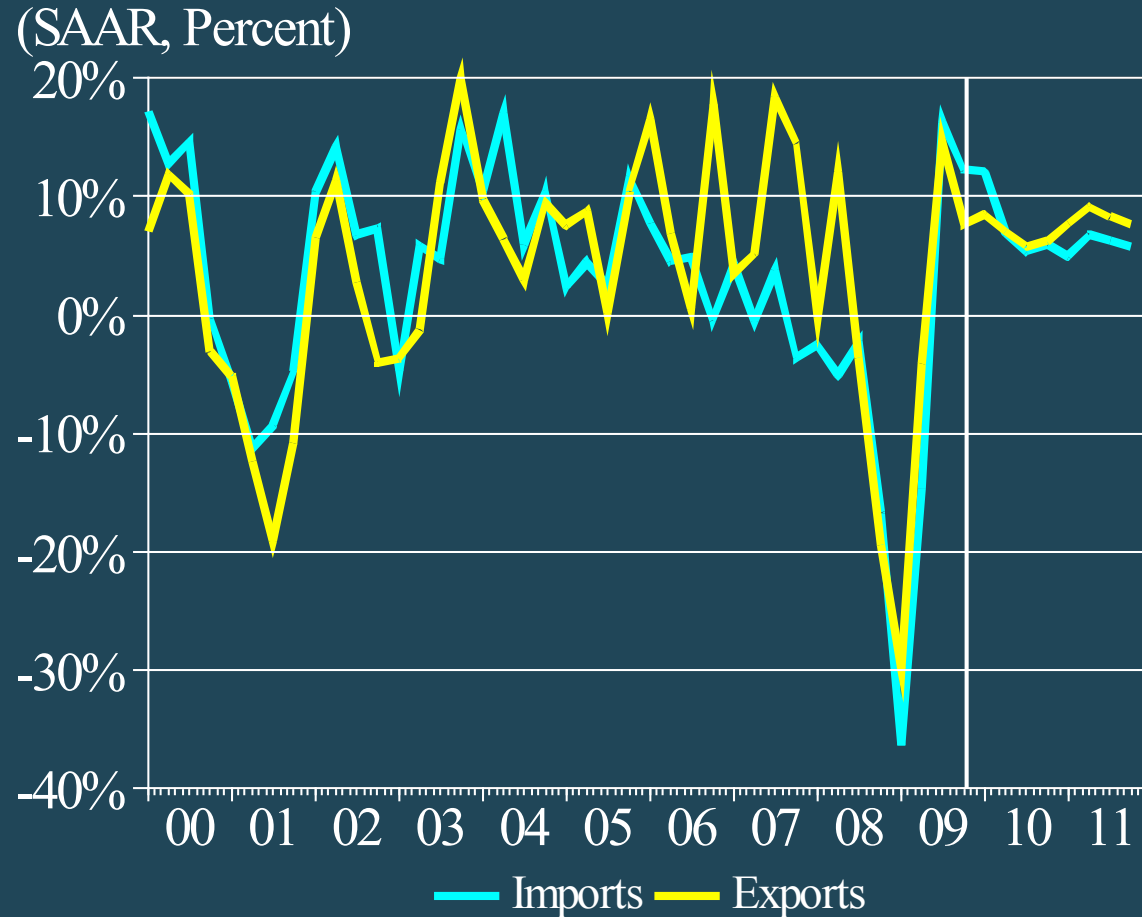
Sources: Dept. of the Census, UCLA Anderson Forecast

Big Inventory Cycle Helps Near



Exports to Outpace Imports

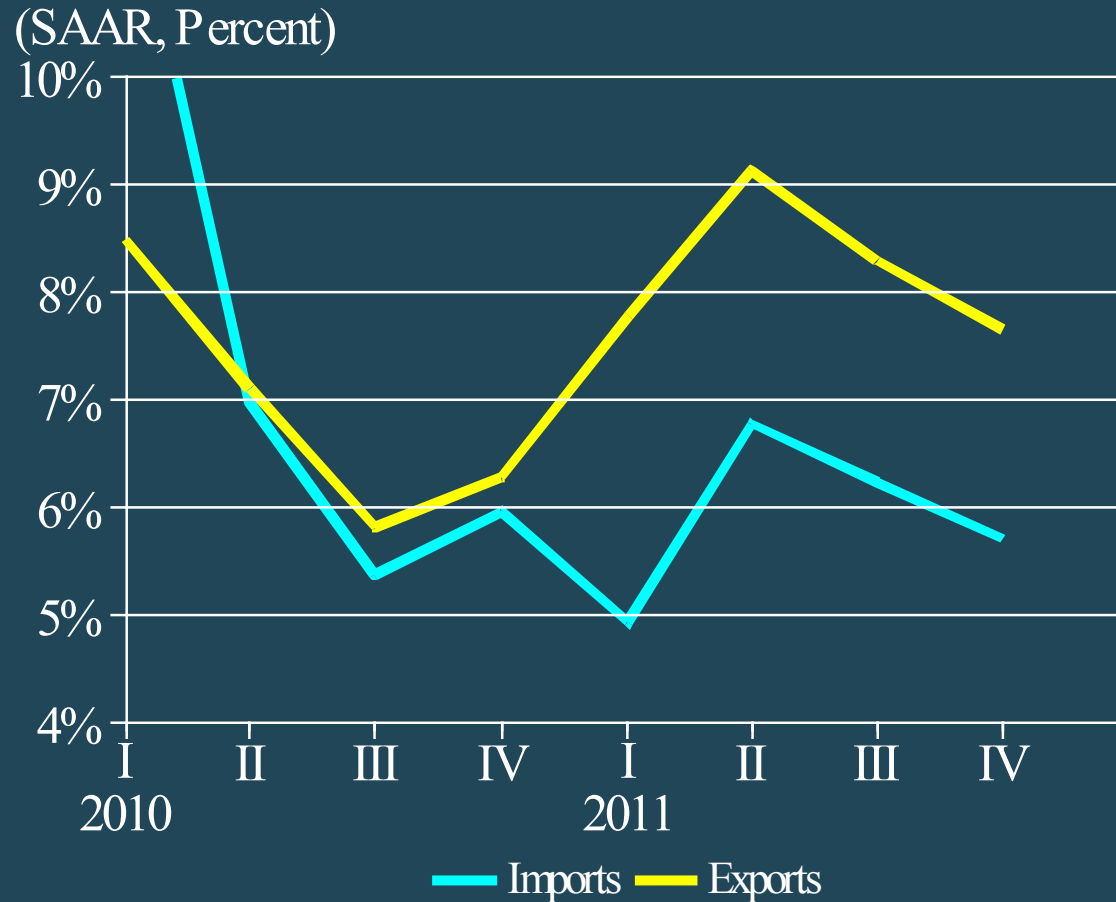
Growth in Real Imports and Exports, 2000:Q1 – 2011:Q4F



Sources: Dept. of Commerce, UCLA Anderson Forecast

Closer Look at the Forecast

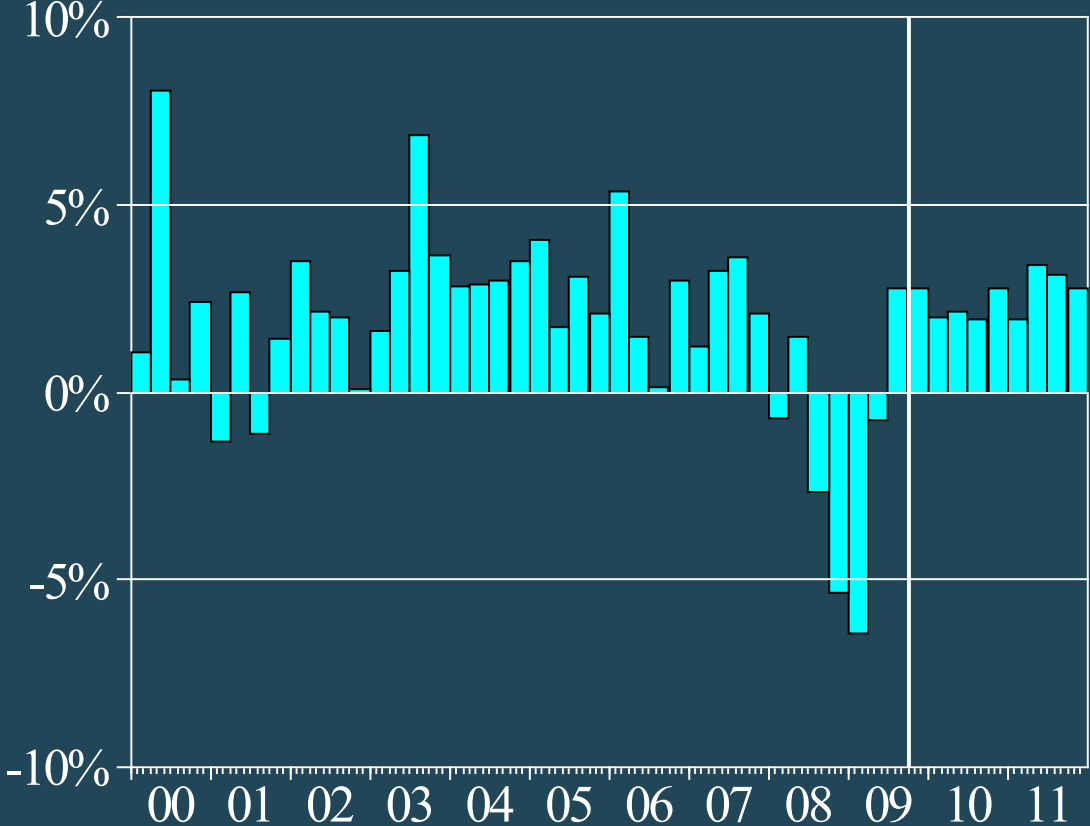
Growth in Real Imports and Exports, 2010:Q1 – 2011:Q4



Sluggish GDP Growth

Real GDP Growth, 2000Q:1 – 2011:Q4F

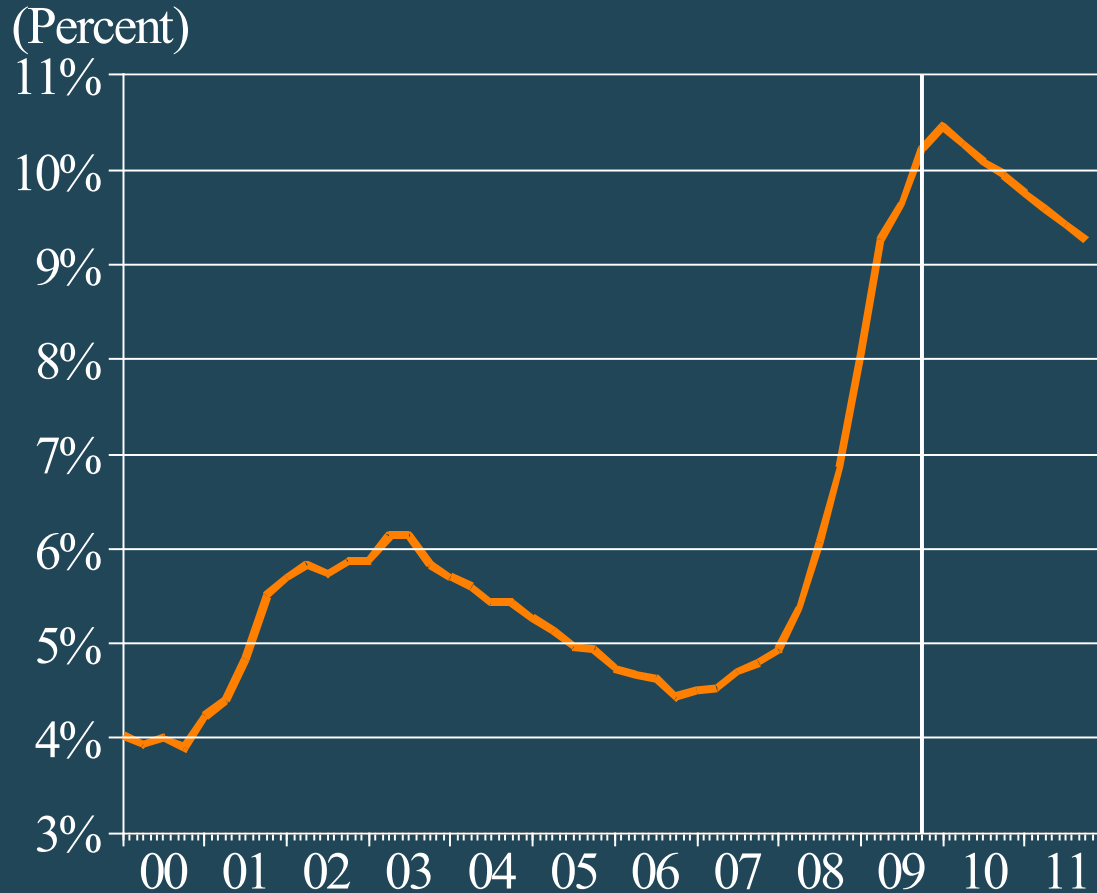
(SAAR, Percent)



Sources: U.S. Dept. of Commerce, UCLA Anderson Forecast

Unemployment Hangs Way too High

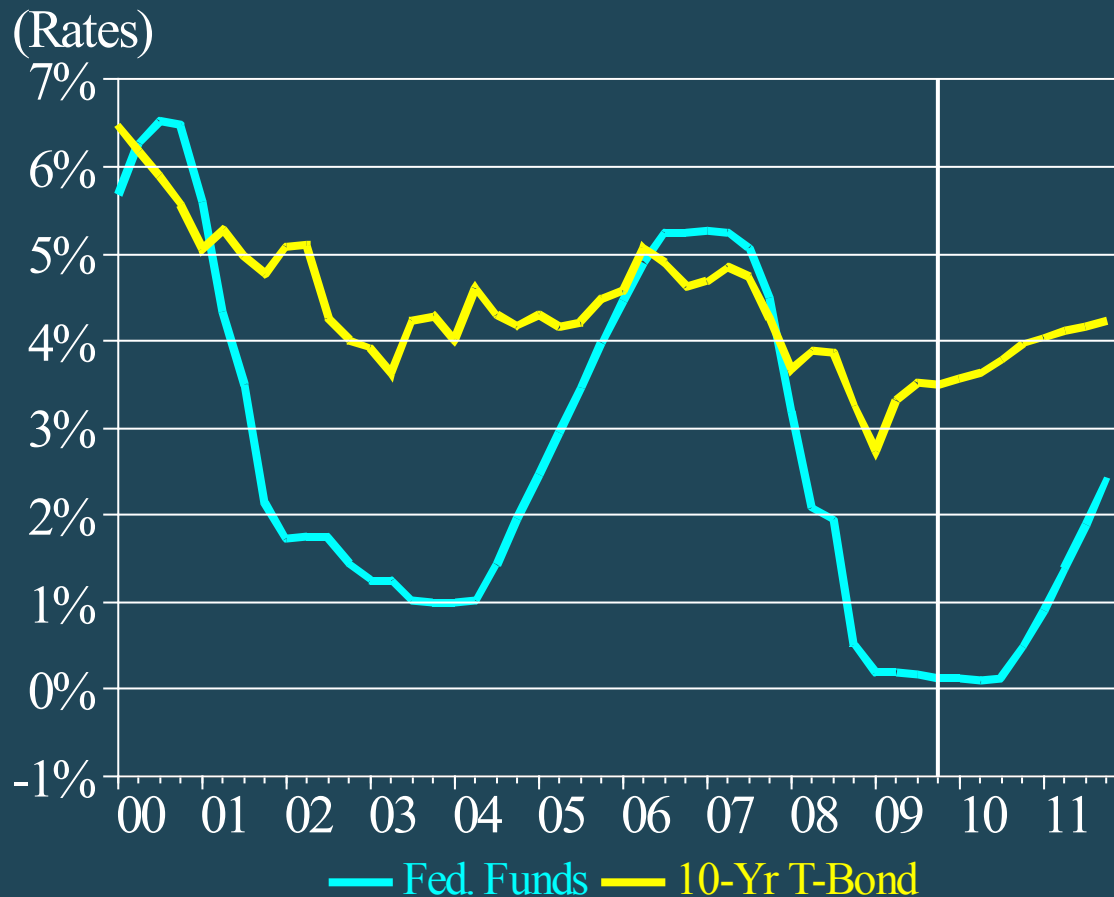
Unemployment Rate, 2000:Q1 – 2011Q4F



Sources: Bureau of Labor Statistics, UCLA Anderson Forecast

Zero Interest Rate Policy to End in Late 2010

Fed Funds Vs. 10-Year U.S. Treasury Bonds, 2000:Q1 – 2011:Q4F



Sources: Federal Reserve Board, UCLA Anderson Forecast

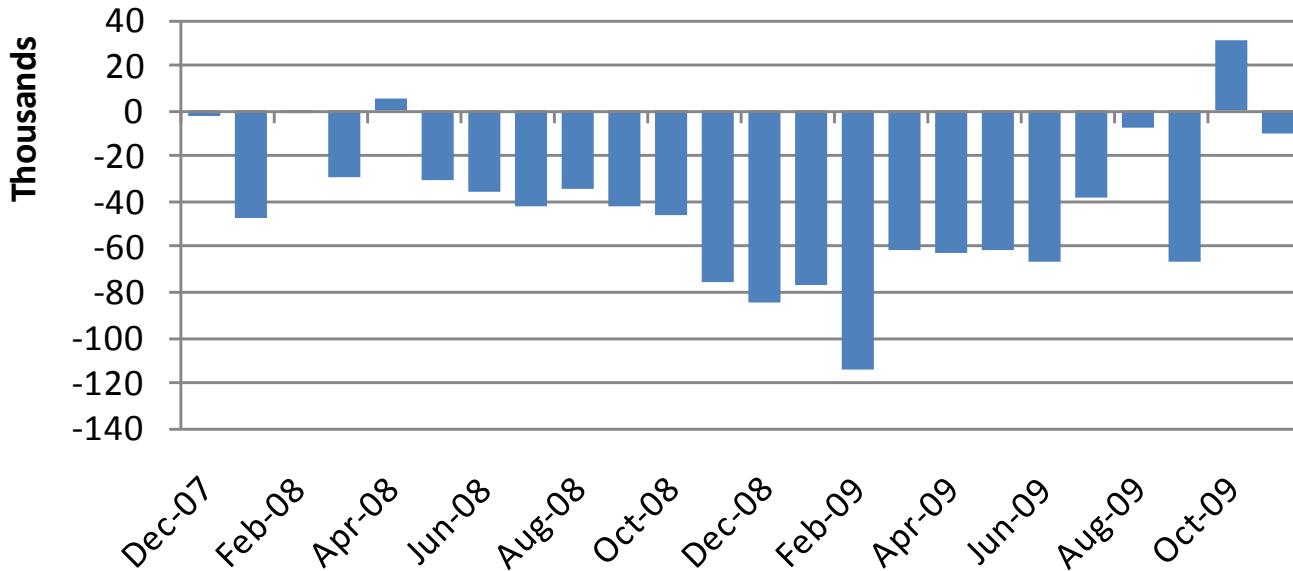
What We Worry About

- ◆ *Protectionism and Trade Wars*
- ◆ *Deficits, Inflation, and Fed Policy*
- ◆ *Government Intervention*
- ◆ *Geopolitical Risk*

CALIFORNIA: EMPLOYMENT, TRADE, HOUSING, AND GOVERNMENT

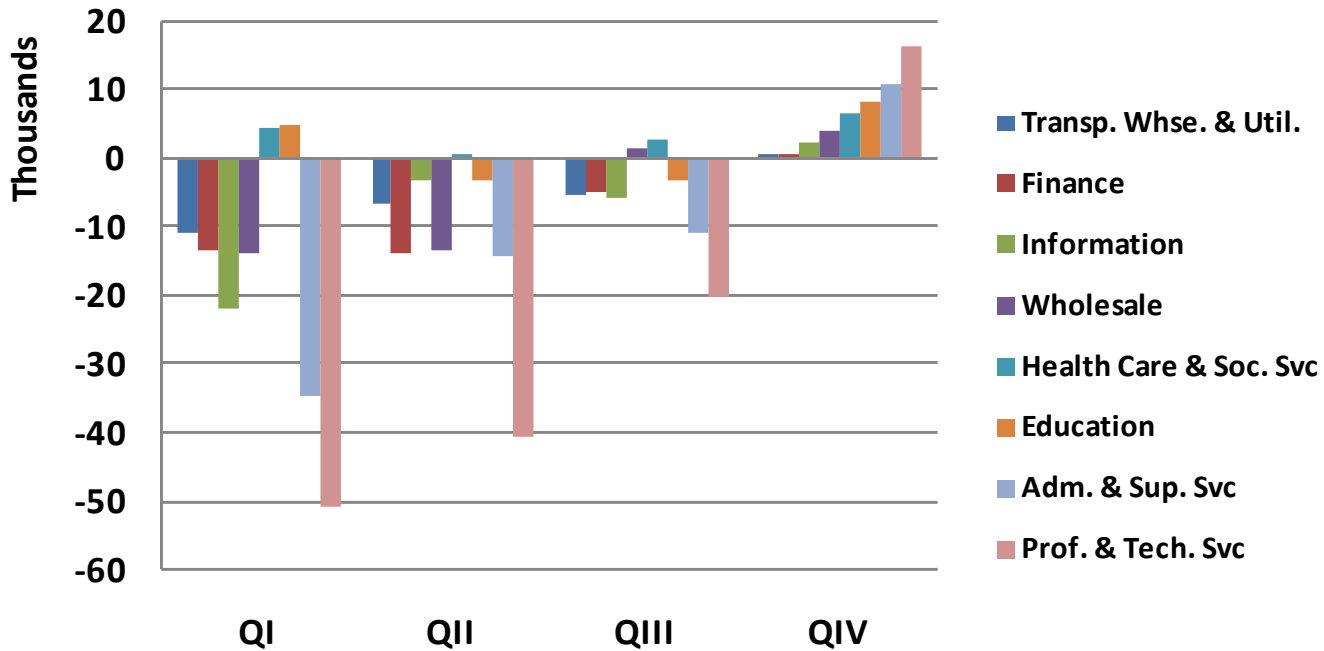
But, Payroll Job Loss is Declining

Monthly Change In Payroll Jobs (SA, 000)

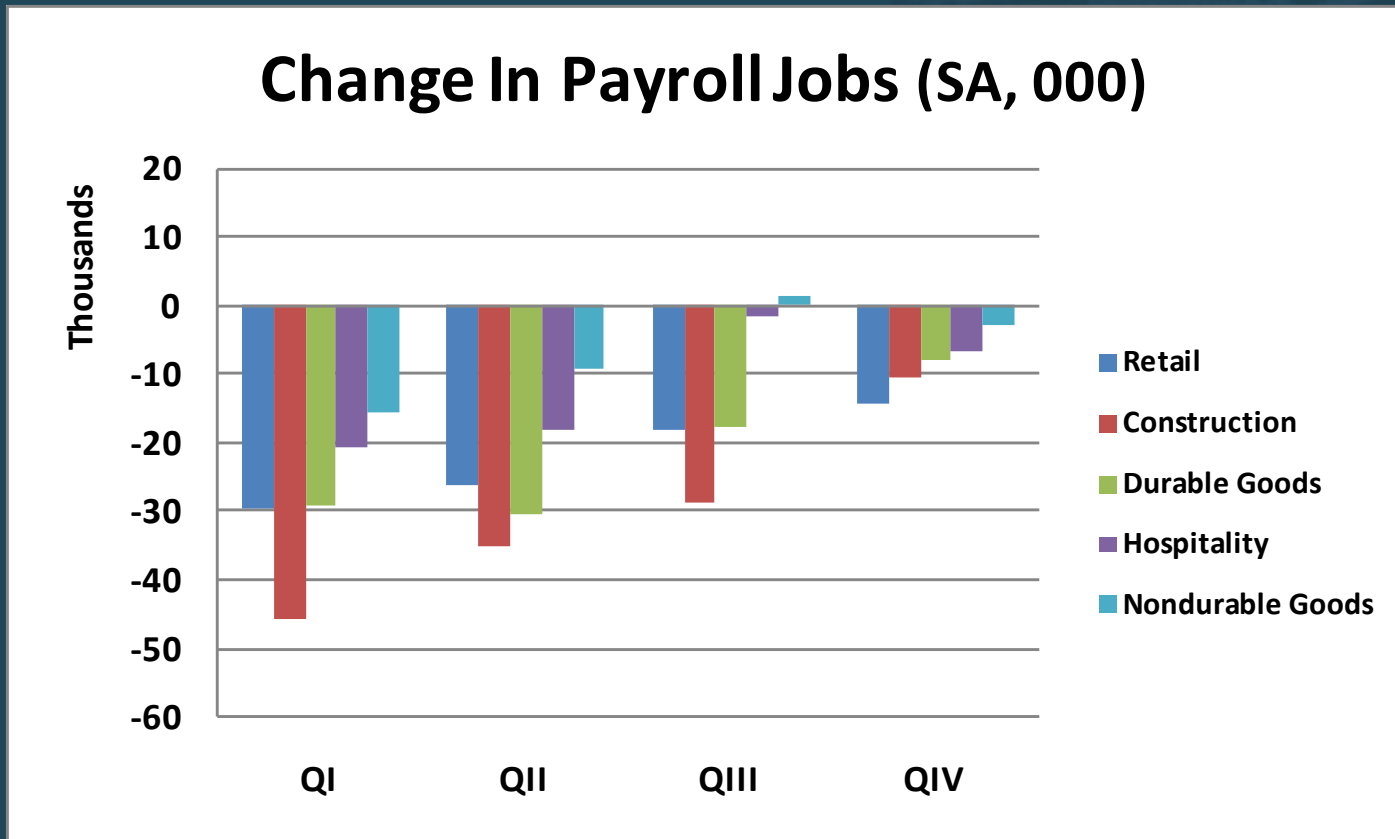


Many sectors now adding jobs

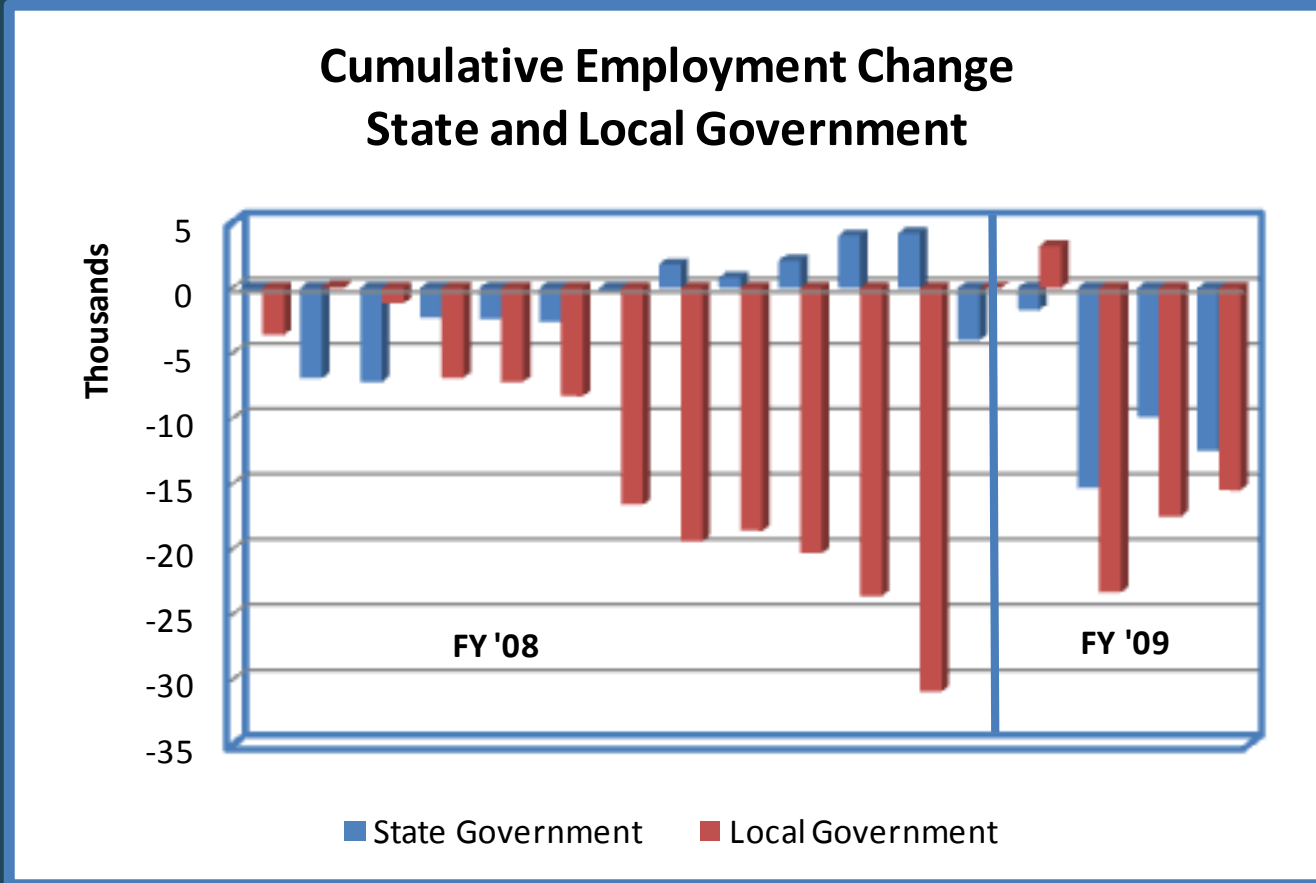
Change In Payroll Jobs (SA, 000)



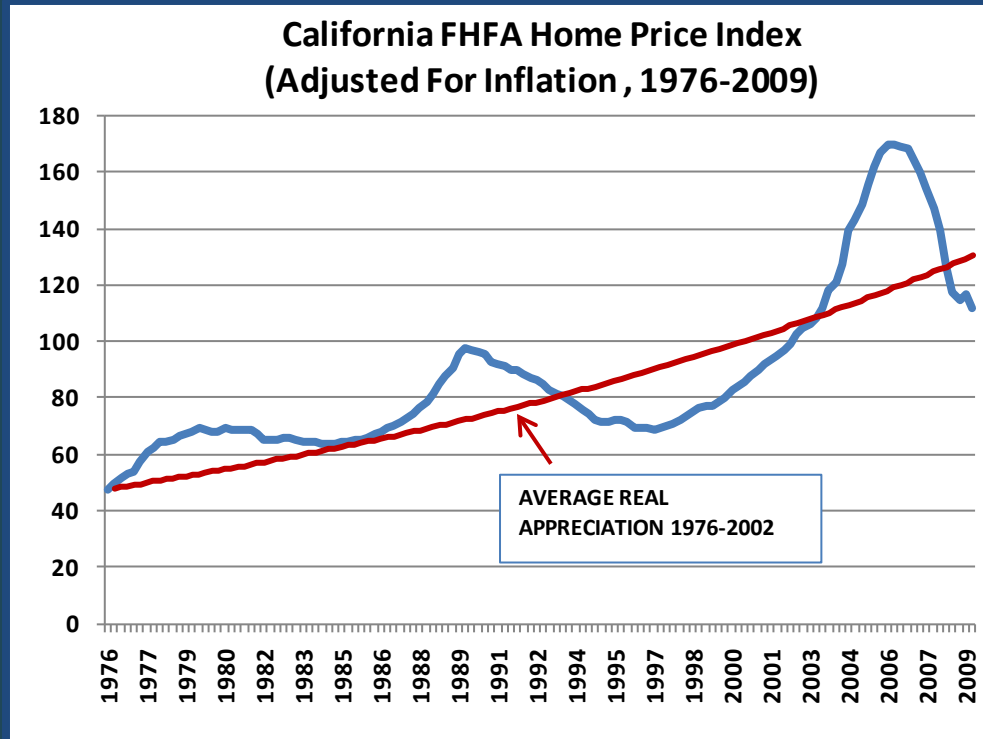
Many sectors now adding jobs



Public Sector cuts not yet sufficient



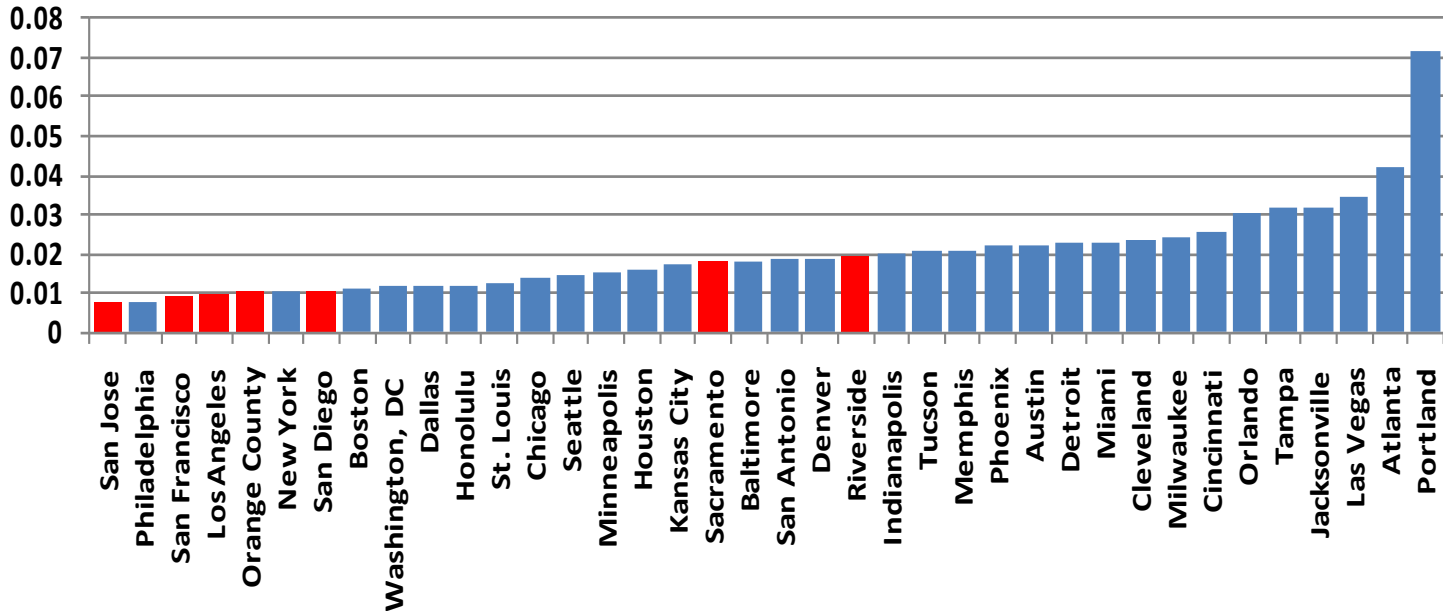
Housing Markets: Home Prices



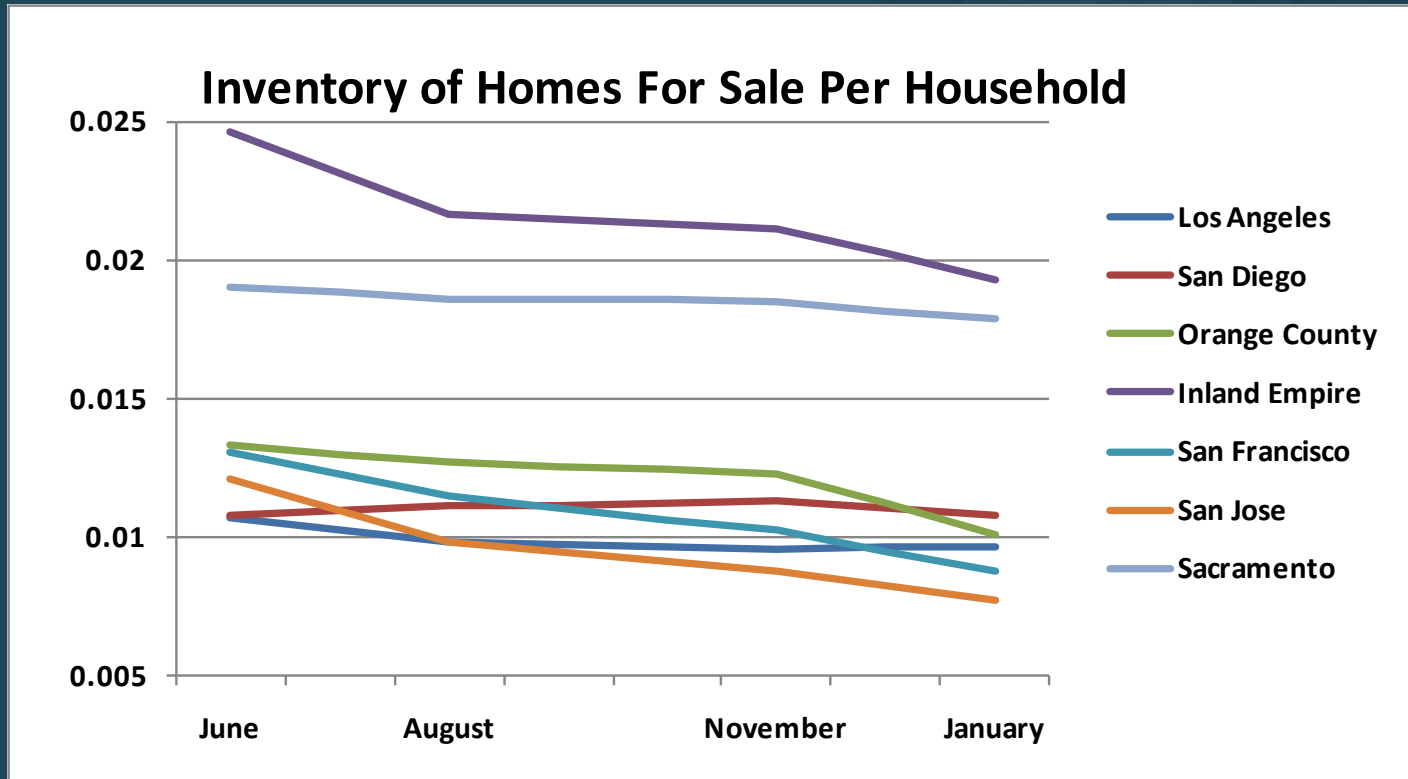
Case Shiller and FHFA Purchase Only
Confirm a Bottoming of Prices

Housing Markets: Inventories are low

Inventory of Homes For Sale / Household (January 4, 2010)

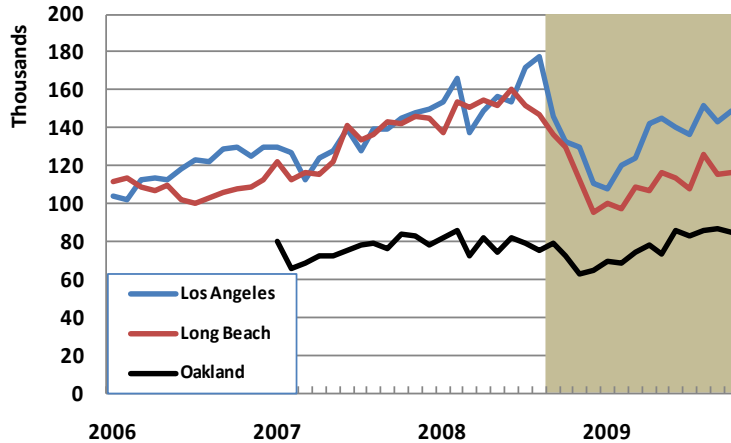


Housing Markets: Inventories are falling

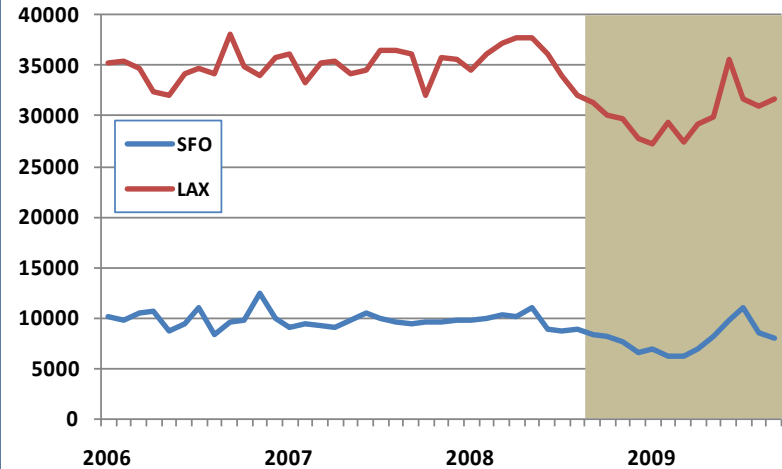


Exports are showing a pulse

California Outbound Seaport Traffic
(000 TEU's, Sept. '08 to Oct. '09 shaded, SA)

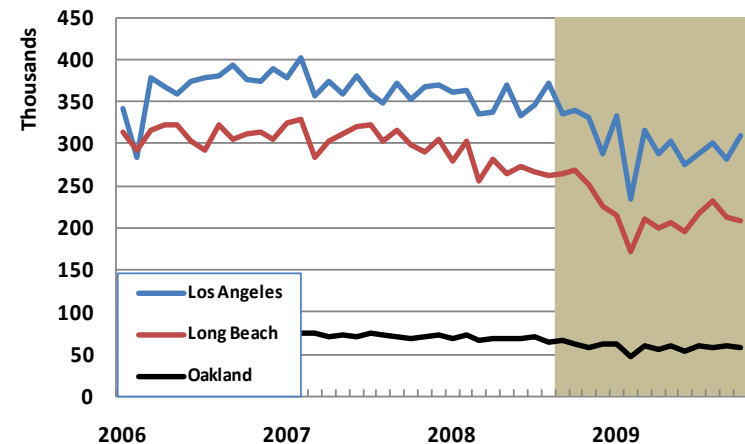


California Outbound International Air Cargo
(Tons Loaded, SA, Sept. '08 to Sept. '09 Shaded)



imports remain flatlined

California Inbound Seaport Traffic
(000 TEU's, Sept. '08 to Oct. '09 shaded, SA)



Recap of Employment Trends

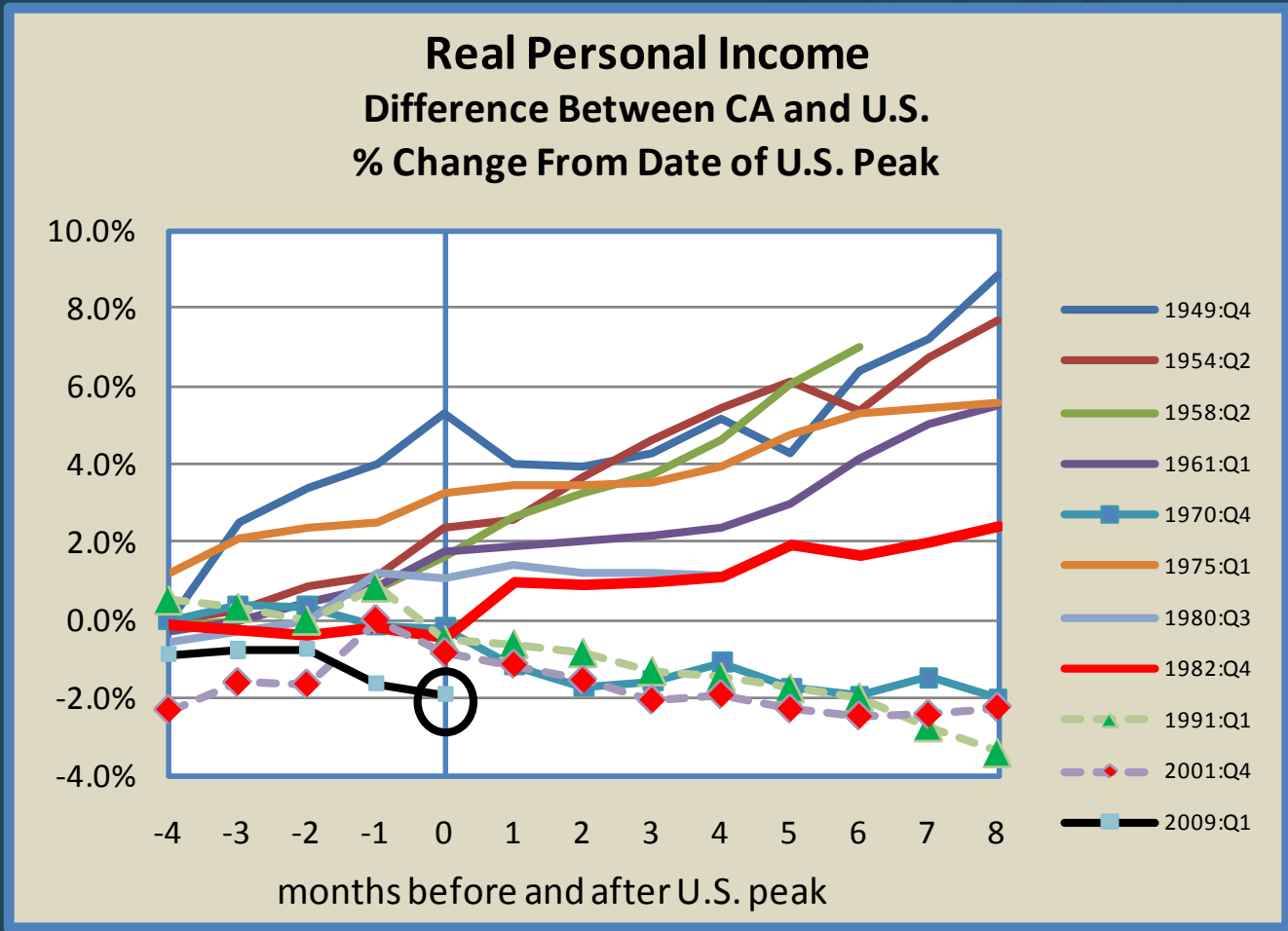
◆ Private Sector:

- Most private sectors are no longer losing jobs
- Construction – permits stabilized & poised for growth
- Manufacturing – evidence of increased export demand & declining job loss
- Trade & Retail await recovery of consumer demand

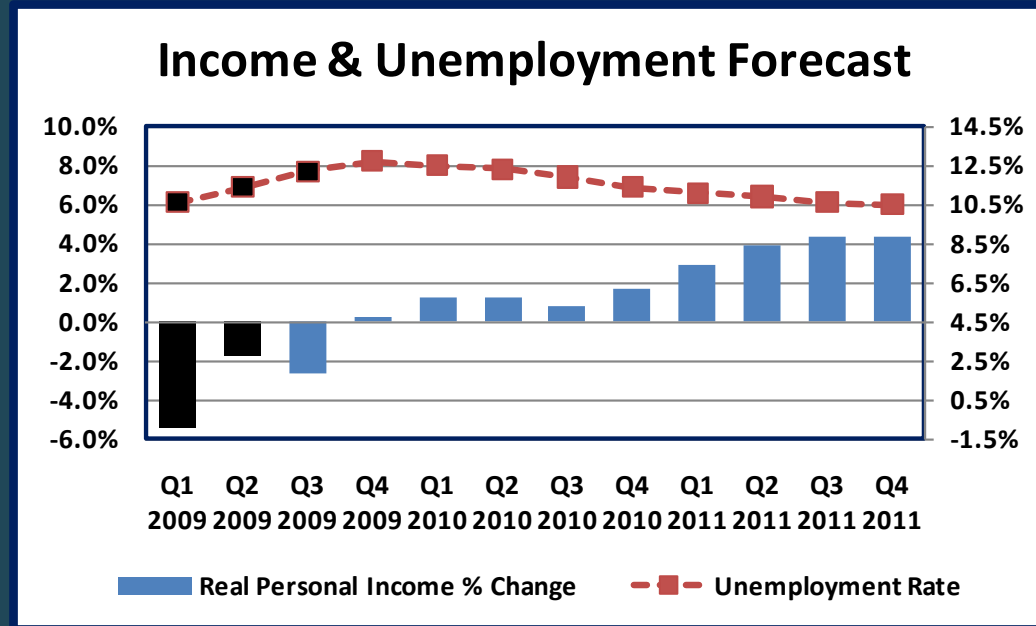
◆ Public Sector

- More contraction still to come

Recession and Recovery Growth Rates CA vs. U.S. – A Hybrid Recovery



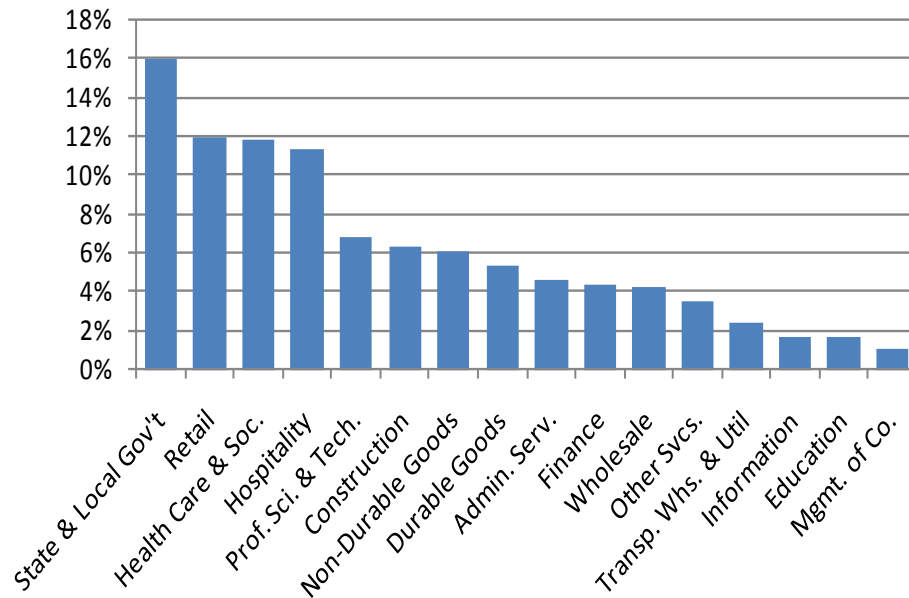
2009-11: California Forecast



	<u>2009</u>	<u>2010</u>	<u>2011</u>
Real Personal			
Income:	-2.7%	0.4%	2.8%
Payroll Employment:	-4.3%	-0.3%	1.5%
Unemployment	11.7%	12.0%	10.8%

Sonoma County & The Recovery

Distribution of Payroll Jobs in
Sonoma County, 2010



- ◆ Government, & Retail likely to contract in '10
- ◆ Construction, Hospitality & Mfg. flat in '10
- ◆ Health Care & Prof. & Bus Svc. Only source of near term growth

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